# PRODUCE PLUS

THE MAGAZINE FOR FRESH PRODUCE MARKETING IN AUSTRALIA & NEW ZEALAND

# MEDIA KIT2024

fruitnet.com/produceplus



# PUBLICATIONS

# Fresh ideas. Fresh insights.

PRODUCE PLUS is the magazine for fresh fruit and vegetable marketing in Australia and New Zealand.

Distributed quarterly to leading growers, distributors, wholesalers, marketers, importers, retailers and industry groups, PRODUCE PLUS reaches fresh produce professionals throughout the entire value chain, providing in-depth analysis, information and photo features on all the latest innovations and ideas in the fresh produce market.

PRODUCE PLUS is published four times a year, in print and online.

More information at fruitnet.com/produce-plus







# Download the app

View current and past editions of PRODUCE PLUS via our new app, available from the App Store or Google Play.



# **Produce Plus Monthly Newsletter and Online News**

Follow quality news and information online 24/7 at fruitnet.com/produceplus, covering the latest updates from Australia and New Zealand's fresh fruit and vegetable industry.

Additionally, the PRODUCE PLUS MONTHLY NEWSLETTER delivers a round-up of the top stories to subscribers inboxes every month. Sign up at: fruitnet.com/produce-plus

# Nielsen - Produce Plus Top 20

The annual Nielsen-Produce Plus Top 20 supplement analyses the performance of the top fresh fruit and vegetable products in the Australian market. Nielsen Homescan data is used to rank the Top 20 products based on dollar share of total fruit and vegetable sales over a 52 week period.





# Marketer of the Year Award

Presented by PRODUCE PLUS and IFPA Australia-New Zealand, the Marketer of the Year Award (MOYA) recognises outstanding achievement in the marketing of fresh fruit, vegetables and flowers in Australia and New Zealand.

MOYA is presented at Hort Connections, the annual fresh produce conference and trade show.







# **Fruitnet Specials**

Fruitnet Specials are annual trade supplements looking at sectorspecific topics such as sustainability and technology. All Fruitnet Specials are distributed at major international trade shows, such as Fruit Logistica, Fruit Attraction, IFPA Fresh Summit, Asia Fruit Logistica and all Fruitnet events.

# READERSHIP

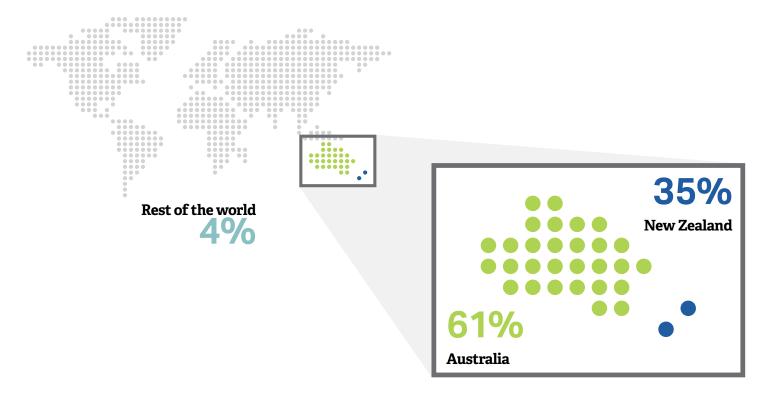
# Global coverage

Fruitnet.com is part of Fruitnet Media International, which publishes the following titles: EUROFRUIT, ASIAFRUIT, ASIAFRUIT CHINA, AMERICAFRUIT, FRESH PRODUCE JOURNAL, PRODUCE PLUS and FRUCHTHANDEL MAGAZINE.





# In print readership data



# fruitnet.com/produceplus



\*Online data based on 2023 figures. Statistics based on Google Analytics

# **EDITORIAL PROGRAMME**

# **ISSUE 52 AUTUMN, MARCH 2024**

### Distributed at

Fresh Produce India 2024

### **Special Features**

Technology Seeds & Crop Care Food Safety

### **Products**

Apples & Pears Kiwifruit **Tomatoes** Capsicums Pomegranates Beetroot Persimmons

### Regulars

Retail Reviews, Expert Columns, People in Produce, Wholesale, Keynote interviews, News & Events

Booking Deadline: 23/02/2024

# ISSUE 53 **WINTER, MAY 2024**

### Distributed at

Hort Connections 2024

### **Special Features**

Marketer of the Year Award Finalist Focus North American Imports Packaging & Grading

### **Products**

Citrus Avocados Kiwifruit Nuts & Dried Fruit

### Regulars

Retail Reviews, Expert Columns, People in Produce, Wholesale, Keynote interviews, News & Events

Booking Deadline: 03/05/2024

# **ISSUE 54 SPRING, JULY 2024**

### Distributed at

Asiafruit Congress 2024 Asia Fruit Logistica 2024

### **Special Features**

Marketer of the Year Award Winner Spotlight

### **Products**

Bananas Salads & Herbs Asparagus Avocados Mushrooms

### Regulars

Retail Reviews, Expert Columns, People in Produce, Wholesale, Keynote interviews, News & Events

Booking Deadline: 02/08/2024

# **ISSUE 55 SUMMER, NOVEMBER 2024**

### Distributed at

Fruit Logistica 2025

### **Special Features**

Finance & Insurance E-commerce **Protected Cropping** Sustainability

### **Products**

Stonefruit & Cherries Table Grapes US & Egyptian Citrus Tropical Fruit Mangoes Berries Potatoes & Hard Produce Melons

### Regulars

Retail Reviews, Expert Columns, People in Produce, Wholesale, Keynote interviews, News & Events

Booking Deadline: 05/11/2024

# **MAGAZINE ADVERTISING**

For Print and Digital editions of Produce Plus

Premium positions Back cover 4**\$3**,569 Inside front cover A\$3,435 Inside back cover A\$2,930 Front section

Discounts	
Two adverts	10%
Three - Four adverts	15%

### Agencies Agency 15% commission

# **Full Page A\$2,683**



210mm x 297mm +3mm bleed\* logos and text should be at least 8mm from the edge of page

**Double Page Spread A\$4,568** 

# Half Page Spread A\$2,611





420mm x 297mm +3mm bleed logos and text should be at least 8mm from the edge of page





420mm x 144mm +3mm bleed logos and text should be at least 8mm from the edge of page

### Artwork

Please supply artwork as one of following:

- 1. Print-ready PDF
- 2. InDesign or Illustrator CC2023 or earlier:
  - All fonts must be supplied/outlined
  - Images must be 300 DPI in СМҮК
- 3. Photoshop CC2023 or earlier:
  - · Saved as JPG, TIFF or EPS (CMYK only)
  - Minimum 300 DPI

### How to send your artwork

- To design@fruitnet.com (max 25MB)
- Via WeTransfer for larger files

# Half Page A\$1,540



Horizontal advert - 171mm x 127mm Horizontal bleeding advert - 210mm x 143mm +3mm bleed logos and text should be at least 8mm from the edge of page



Only landscape design available on digital version.

Vertical advert - 71mm x 256mm Vertical bleeding advert - 88mm x 297mm +3mm bleed logos and text should be at least 8mm from the edge of page

# Third Page A\$1,148



Horizontal advert - 171mm x 83mm Horizontal bleeding advert - 210mm x 99mm logos and text should be at least 8mm from the edge of page



Only landscape design available on digital version.

# **Quarter Page A\$891**



Horizontal advert - 171mm x 61mm logos and text should be at least 8mm from the edge of page

Vertical advert - 71mm x 127mm logos and text should be at least 8mm from the edge of page

Vertical advert - 46mm x 256mm

Vertical bleeding advert - 63mm x 297mm

logos and text should be at least 8mm from the edge of page

# **Contact:**

For more information please contact our advertising team: kate@fruitnet.com +61 3 9040 1601

# **CREATIVE MARKETING**

### **Further Options**

Brochure on page

(With a full page ad)\*A\$4,285

**Fold-out pages** 

Double (three pages) A\$4,316 Triple (five pages) A\$5,202

Magazine inserts

On page A\$2,925 Inside front cover

# **Bound-in bookmark A\$4,110**





Your advert includes a top banner and a full page advert.

Belly wrap A\$5,418



Your advert displays as a digital bellywrap.

# **Bound-in Card A\$4,485**

2 PAGES OF ADVERTISEMENT FRONT AND REVERSE, PRINTED ON THICKER PAPER





Your advert displays as two consecutive full page adverts.

# Fold-out cover A\$5,200

3 PAGES OF ADVERTISEMENT







Your advert displays as 3 consecutive pages in Digital format.

# **Advertorials**

Creative

# **Full Page A\$2,683**



# **Double Page Spread A\$4,568**



# **ONLINE ADVERTISING**

# fruitnet.com/produceplus - Banner options

FILE TYPES	(SIZE - PIXELS)		(PRICE)
	DESKTOP	MOBILE*	WEEKLY MONTHLY
JPG · PNG · GIF	1180 x 130	370 x 140	A\$675 A\$2650
$JPG \cdot PNG \cdot GIF$	375 x 440	375 x 440	A\$402 A\$1500
$JPG \cdot PNG \cdot GIF$	1180 x 130	370 X 140	A\$350 A\$1350
$JPG \cdot PNG \cdot GIF$	375 x 225	375 x 225	A\$237 A\$900
LINK	375 x 225	375 x 225	A\$432 A\$1700
	Starting from A\$757/week		
	<b>Up to 500 words - A\$1050</b>		
	JPG · PNG · GIF JPG · PNG · GIF JPG · PNG · GIF JPG · PNG · GIF	JPG · PNG · GIF         1180 x 130           JPG · PNG · GIF         375 x 440           JPG · PNG · GIF         1180 x 130           JPG · PNG · GIF         375 x 225	DESKTOP         MOBILE*           JPG·PNG·GIF         1180 x 130         370 x 140           JPG·PNG·GIF         375 x 440         375 x 440           JPG·PNG·GIF         1180 x 130         370 x 140           JPG·PNG·GIF         375 x 225         375 x 225           LINK         375 x 225         375 x 225           Starting



fruitnet.com/produceplus monthly visits

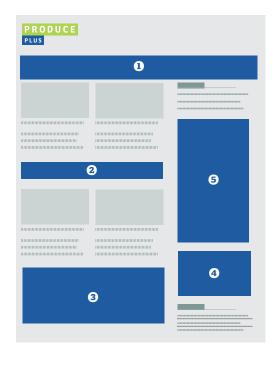


# Produce Plus News - Free email service

	FILE TYPES	SIZE (PIXELS)	(PRICE)	
		DESKTOP	MONTHLY	
Super Banner <sup>2</sup>	JPG · PNG · GIF	600 x 120	A\$515	
Central Banner <sup>2</sup>	JPG · PNG · GIF	468 x 100	A\$340	
3 Large Central Banner	$JPG \cdot PNG \cdot GIF$	468 x 200	A\$402	
4 Small Side Banner <sup>2</sup>	$JPG \cdot PNG \cdot GIF$	240 x 160	A\$300	
5 Large Side Banner <sup>2</sup>	JPG · PNG · GIF	240 x 400	A\$402	
<ul><li>Advertorial</li></ul>		Up to 500 words plus 1 image - A\$1267		
Website and newsletter	placement		_	



<sup>\*</sup>Online data based on 2023 figures. Statistics based on Google Analytics



# **Digital Only Advertising Options**

### Video content



A\$2,530

Video content needs to be supplied as a YouTube or Vimeo weblink.



A\$2,050

Top banner for logged in users. Once clicked, user is taken to advertiser's advert or digital content.

premium position 1600x400px

### Floating banner bottom



**A\$4,050** 

Your banner will appear in all magazine pages. Once clicked, user is taken to advertiser's advert or digital content.

(all pages) 320x50px

We use banner software which has the advantage that the publication and appearance of banners cannot be turned off by the recipient. The disadvantage however is that we are not able to  $provide \ automatic \ click \ statistics. We recommend \ banner \ advertisers \ to \ use \ tags \ in their \ banners \ so \ that \ they \ are \ able \ to \ monitor \ clicks \ themselves \ using \ Google \ Analytics.$ 



# **PRINT & DIGITAL**

12 months A\$88

Four print editions of Produce Plus

Digital editions: online access included plus Fresh Focus specials

Monthly Produce Plus newsletter

## **DIGITAL**

**12 months A\$70** 

Four digital copies of Produce Plus Magazine

Digital edition: online access included plus Fresh Focus specials

Monthly Produce Plus newsletter

## **CORPORATE**

**Prices on request** 

All the benefits of print & digital

Bespoke packages available for your team or company

Volume discount for 3+ subscribers

Personalised account management



Download the free Asiafruit app!







**Fruitnet Live** specialises in creating high quality, content rich, commercial networking conferences for the fresh produce industry held around the globe. These live events provide the best arena to connect with present and future clients, discover new trade opportunities and to shape the future of your business.



FRESH PRODUCE INDIA 21-22 MARCH 2024 · MUMBAI freshproduceindia.com



FRUITNET AVOCADO CONGRESS DATE & VENUE TBC avocadocongress.com



**GLOBAL TOMATO CONGRESS 14-15 MAY 2024 · THE HAGUE**globaltomatocongress.com



ASIAFRUIT CONGRESS
4-6 SEPTEMBER 2024 · HONG KONG
asiafruitcongress.com



EUROPEAN SUSTAINABILITY FORUM 11-12 JUNE 2024 · BONN



**DEUTSCHE OBST & GEMÜSE KONGRESS 23-24 SEPTEMBER 2024 · DÜSSELDORF**dogkongress.de



FESTIVAL OF FRESH
13 JUNE 2024 · EVESHAM, UK
fruitnet.com/festivaloffresh



FRUITNET CITRUS CONGRESS NOVEMBER 2024 · VALENCIA citruscongress.com



FRUITNET GRAPE CONGRESS 4 JULY 2024 · PUGLIA grapecongress.com

### OFFICIAL COOPERATION PARTNER



**FRUIT LOGISTICA** 

7-9 FEBRUARY 2024 · BERLIN



**ASIA FRUIT LOGISTICA** 

4-6 SEPTEMBER 2024 · HONG KONG

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