# JOURNAL

BRITAIN'S FAVOURITE FRESH PRODUCE MAGAZINE SINCE 1895

# MEDIA KIT2024 fpj.co.uk



editorial@fpj.co.uk

# Fresh ideas. Fresh insight.

Published since 1895, FRESH PRODUCE JOURNAL is the number-one resource for UK fruit and vegetable professionals. The publication appears in print, online, and via a mobile app, built by the same developers as The Economist. The app gives subscribers access to digital versions of our latest print issues.

#### Available on the App Store, Google Play and desktop: https://desktop.fpj.co.uk

Special issues, each with a different theme, are posted to subscribers 10 times a year, as well as being distributed at major industry events. In addition to The Big Interview, Fresh Faces and Fresh Perspectives, we are introducing two new regular sections in 2024: The FPJ View and Profiles in Produce (see the editorial programme for more details). Our issues also include interviews with the industry's key players, special features, company profiles, in-depth category reports, the latest market data, and much more.

# More information at fruitnet.com/fresh-produce-journal



# More from Fresh Produce Journal



### The FPJ newsletter

The FPJ newsletter, which we email to subscribers free of charge each morning, rounds up the daily news we upload to our website. With stories ranked in order of importance, it makes the latest fresh produce news easy to digest.



### The Big 50 series

The FPJ Big 50 series includes two of the most anticipated fresh produce publications of the year: the Big 50 Companies, which ranks and spotlights the biggest and best businesses in UK fresh produce, and the Big 50 Products, which lists the best-selling wholehead fruits and vegetables in British supermarkets.

Widely read and distributed throughout the year, the two publications are essential reference guides to products' sales performance and the latest retail trends affecting the market.

### JOURNAL

# EDITORIAL PROGRAMME

**CONTACT** editorial@fpj.co.uk

#### **JANUARY - JUNE**

# FRUIT LOGISTICA SPECIAL

#### **Special Features**

Fruit Logistica preview Special focus on: citrus Bananas Spain Poland Veganuary UK exports Retail-supplier relationships Crop protection Category Insight: tropical fruit

Event Distribution Fruit Logistica

Booking Deadline: 12 January Publication Date: 30 January

#### ISSUETHREE PACKAGING & TECH SPECIAL

Special Features Farm technology Post-harvest technology Innovation in packaging Robotics Sorting and grading The future of UK production France Italy Leafy salads Kiwifruit Category Insight: bananas

Booking Deadline: 13 March Publication Date: 2 April

# **FESTIVAL OF FRESH SPECIAL**

Special Features Festival of Fresh preview Special focus on: berries Cherries Salad vegetables Mangoes Vertical farming Foodservice Middle East Herbs Category Insight: brassicas

**Event Distribution** Festival of Fresh

Booking Deadline: 15 May Publication Date: 31 May

# AVOCADO SPECIAL

#### **Special Features**

Special focus on: avocados City Food & Drink Lecture preview Netherlands South Africa Jersey Royals New Zealand & Australia Logistics Careers/next gen Fairtrade Category Insight: stonefruit

Event Distribution City Food & Drink Lecture

Booking Deadline: 16 February Publication Date: 5 March

#### ISSUEFOUR TOMATO SPECIAL

Special Features Special focus on: tomatoes NPD British asparagus Spain North Africa Melons Start-ups Prepared produce Agri-research Category Insight: greenhouse vegetables

Event Distribution Global Tomato Congress

Booking Deadline: 12 April Publication Date: 29 April

### **REGULAR SECTIONS**

#### The Big Interview

We interview a major personality about their industry insights and career in produce.

#### **Fresh Faces**

In this light-hearted interview series, we talk to a fascinating personality from the world of fresh produce to see what makes them tick.

#### **The FPJ View**

We take a major industry story and offer our own expert analysis on the topic.

#### **Fresh Perspectives**

Expert voices from the fresh produce trade give us their take on the burning issues facing the sector.

#### **Profiles in Produce**

We reflect on the journey so far and the challenges ahead for some of Britain's most dynamic and influential fruit and vegetable businesses.

JOURNAL

# EDITORIAL PROGRAMME

**CONTACT** editorial@fpj.co.uk

#### JULY - DECEMBER

# FPJ BIG 50 PRODUCTS

What are the hottest products in the fruit and veg aisle at the moment? FPJ's guide to the best-selling fresh fruits and vegetables, ranked by sales value.

#### **Event Distribution**

All major fresh produce events in 2024/25 and all Fruitnet events

#### Booking Deadline: 3 July Publication Date: 19 July

# SPAIN SPECIAL

#### **Special Features**

Special focus on: Spain Fruit Attraction preview Mushrooms Machinery Recruitment and training Latin America Belgium Asia Grapes Greece & Cyprus Category Insight: potatoes

**Event Distribution** Fruit Attraction Global Citrus Congress

Booking Deadline: 6 September Publication Date: 24 September

# FPJ BIG 50 COMPANIES

Who are the biggest and best fresh produce businesses in the UK this year? The FPJ's annual guide to Britain's leading fresh fruit and vegetable companies, ranked by turnover.

#### **Event Distribution**

All major fresh produce events in 2024/25 and all Fruitnet events

Booking Deadline: 3 December Publication Date: 19 December

# SUSTAINABILITY SPECIAL

#### **Special Features**

Sustainability in production Sustainable packaging Potatoes Marketing & PR Wales, Scotland and Ireland Turkey Ports Pumpkins & squash Sweetcorn Nuts and dried fruit Category Insight: root vegetables

Booking Deadline: 7 August Publication Date: 23 August

# APPLE & PEAR SPECIAL

#### **Special Features**

Special focus on: apples and pears NCGM 50th anniversary special Citrus Potatoes Sweet potatoes Netherlands Berries South Africa Frozen produce Category Insight: leafy salads

**Event Distribution** National Fruit Show

Booking Deadline: 11 October Publication Date: 29 October

### **REGULAR SECTIONS**

#### **The Big Interview**

We interview a major personality about their industry insights and career in produce.

#### **Fresh Faces**

In this light-hearted interview series, we talk to a fascinating personality from the world of fresh produce to see what makes them tick.

#### **The FPJ View**

We take a major industry story and offer our own expert analysis on the topic.

#### **Fresh Perspectives**

Expert voices from the fresh produce trade give us their take on the burning issues facing the sector.

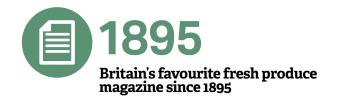
#### **Profiles in Produce**

We reflect on the journey so far and the challenges ahead for some of Britain's most dynamic and influential fruit and vegetable businesses.

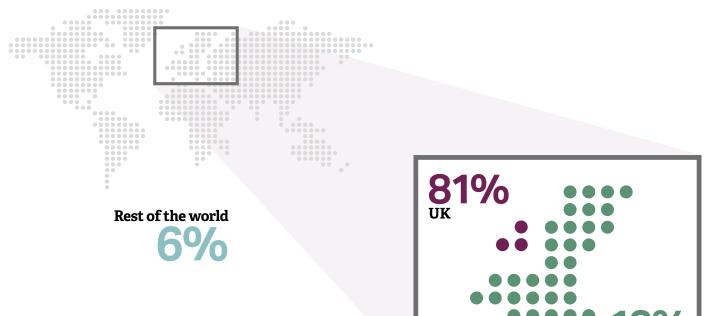


### **Global coverage**

Fruitnet.com is part of Fruitnet Media International, which publishes the following titles: EUROFRUIT, ASIAFRUIT, AMERICAFRUIT, FRESH PRODUCE JOURNAL, ASIAFRUIT CHINA, PRODUCE PLUS and FRUCHTHANDEL MAGAZINE.







**Online readership data** 



monthly engagements



Europe

15,000

Fresh Produce Journal Average readers per issue

fruitnet.com

fruitnet.com/fpj

JOURNAL

# MAGAZINE ADVERTISING

CONTACT

advertising@fpj.co.uk

**Digital Edition** 

**Digital Edition** 

### **HOW TO** SUPPLY YOUR **ARTWORK**

**Please supply artwork** as one of following:

- 1. Print-ready PDF
- 2. InDesign or Illustrator CC2024 or earlier:
  - All fonts must be supplied/outlined
  - Images must be 300 dpi in CMYK

3. Photoshop CC2024 or earlier:

- Saved as JPG, TIFF or EPS (CMYK only)
- Minimum 300 DPI

#### How to send artwork:

- » To design@fruitnet.com (max 25MB)
- » Via WeTransfer.com (larger files)

### Full page £1,600



— 210mm x 297mm plus 3mm bleed Logos and text must be at least 8mm from edge of page

### Double-page spread £2,850



420mm x 297mm plus 3mm bleed Logos and text must be at least 8mm from edge of page

## Half page £1,210



Third page £1,040



Horizontal with bleed — 210mm x 143mm plus 3mm bleed

Logos and text must be at least 8mm from edge of page

Horizontal

– 171mm x 83mm

Horizontal with bleed

– 210mm x 99mm

Logos and text must be at least 8mm from

edge of page



Vertical with bleed

**Digital Edition** 

Logos and text must be at least 8mm from edge of page

Vertical - 46mm x 256mm

Vertical with bleed - 63mm x 297mm

Logos and text must be at least 8mm from edge of page



**Digital Edition** 

Landscape only

# **Quarter page £869**



Horizontal – 171mm x 61mm

Logos and text must be at least 8mm from edae of paae



Vertical - 71mm x 127mm Logos and text must

be at least 8mm from

edge of page

**Digital Edition** Landscape only



420mm x 144mm plus 3mm bleed

Logos and text must be at least 8mm from edge of page





**Digital Edition** 

**Digital Edition** 

Front cover strip £1,045

Logos and text must be at least 8mm from edge of page

Half-page spread £2,150







FRESH PRODUCE

201mm x 43mm

# FRESH PRODUCE JOURNAL CREATIVE MARKETING

CONTACT

advertising@fpj.co.uk

### Bound-in bookmark £4,000





**Digital Edition** Your advert includes a top banner and a full-page advert.

## Belly wrap

Standard: **£4,400** Creative: **£4,950** 





**Digital Edition** Your advert displays as a digital bellywrap.

### Bound-in card £4,600

2 PAGES OF ADVERTISEMENT FRONT AND REVERSE, PRINTED ON THICKER PAPER





**Digital Edition** Your advert displays as two consecutive full-page adverts.

### Fold-out cover £4,500

3 PAGES OF ADVERTISEMENT







**Digital Edition** Your advert displays as 3 consecutive pages in Digital format.

# Advertorials Full Page £1,700



Double-Page Spread Advertorial £2,290



## Magazine insert £1,750

JOURNAL

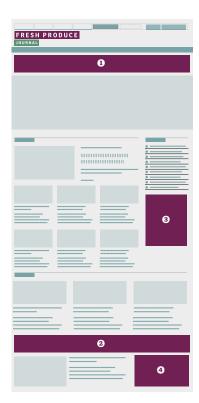
# **ONLINE ADVERTISING**

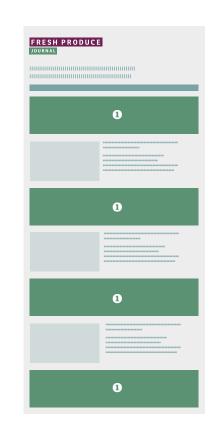
CONTACT

advertising@fpj.co.uk

### Banner options for fpj.co.uk

	FILE TYPES	(SIZE - PIXELS) DESKTOP MOBILE		(PRICE) WEEKLY MONTHLY		
<ol> <li>Super Banner</li> </ol>	JPG · PNG · GIF	1180 x 130	370 x 140	£480	£1,850	
2 Central Banner	JPG · PNG · GIF	1180 x 130	370 x 140	£250	£950	
8 Large Side Banner	JPG · PNG · GIF	375 x 440	375 x 440	£210	£750	
O Small Side Banner	JPG · PNG · GIF	375 x 225	375 x 225	£160	£600	
4 Video Banner	LINK	375 x 225	375 x 225	£350	£1,300	
Website Take Over	ebsite Take Over Starting from £750/week					
Advertorial	Up to 500 words - £1,600					





### **Banner options for FPJ News Service (free email)**

	FILE TYPES	(SIZE - PIXELS)		(PRICE)	
		DESKTOP	MOBILE	WEEKLY	MONTHLY
<ol> <li>Central Banner</li> </ol>	JPG · PNG · GIF	600 x 200	600 x 200		
<ol> <li>Premium: position of the</li> <li>Standard : position 5-20</li> </ol>			£350 £250	£1,300 £900	

**Advertorial** (published in newsletter and website Appears once in Newsleter (up to 500 words)

One off charge £1,600

RATE CARD

CONTACT

advertising@fpj.co.uk

]	RATE (£)	FRUITNET.COM		RATE (£)	WEEK	MONTH
	1,600	Super banner			480	2,200
	1,900	Central banner			250	1,800
	1,045	Large side banner			210	1,600
	1,210	Small side banner			160	800
	1,040	News sponsor			400	1,600
	869					
		EMAIL NEWSLETTE	R			
	2,150	Standard banner			350	1,300
	2,850	Premium banner			250	900
	1.980	SPECIAL FORMATS				
	-				350	1,300
	-		ponsor			2,700
	·	•	•			4,300
		Fruitnet Presents v	video feat	ure		4,500
	1,750	Microsite with bes	poke con	tent		8,600
	1,700					
	2,290					
tandard	4,400					
creative	4,950				•	10
from	4,000			Other ag	gency	15
from	4,600					
from	4,500					
		15+	25			
	2,250					
	2,500					
	1,600					
	4,000					
	tandard creative from from	1,900 1,045 1,210 1,040 869 2,150 2,850 1,980 2,200 2,300 1,980 2,200 2,300 1,750 1,700 2,290 tandard 4,400 creative 4,950 from 4,600 from 4,600 from 4,500	1,600Super banner1,900Central banner1,045Large side banner1,210Small side banner1,040News sponsor869EMAIL NEWSLETTE2,150Standard banner2,850Premium banner1,980SPECIAL FORMATS2,200Video banner2,300Fruitbox podcast s2,300Fruitbox podcast s1,750Microsite with bes1,7002,290tandard4,400DISCOUNTS1,7002+from4,0004+15+2,25010+1,50010+1,50010+1,5001,600	1,600Super banner1,900Central banner1,045Large side banner1,210Small side banner1,040News sponsor869EMAIL NEWSLETTER2,150Standard banner2,850Premium banner2,850Premium banner1,980SPECIAL FORMATS2,200Video banner2,300Fruitbox podcast sponsor1,750Microsite with bespoke con1,7702,290tandard4,400DISCOUNTS4,9502+5from4,0004+107+15from4,50010+2,2502,5002,2502,5001,6001,600	1,600Super banner1,900Central banner1,045Large side banner1,210Small side banner1,040News sponsor869EMAIL NEWSLETTER2,150Standard banner2,850Premium banner2,850Premium banner1,980SPECIAL FORMATS2,200Video banner2,300Fruitbox podcast sponsor Video episode sponsor Fruitnet Presents video feature1,750Microsite with bespoke content1,7702,290tandard4,4002,2902+tandard4,6007+15from4,6007+15from4,50010+2015+25	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

Display advertisements will appear in print and digital editions.



**Fruitnet Live** specialises in creating high quality, content rich, commercial networking conferences for the fresh produce industry held around the globe. These live events provide the best arena to connect with present and future clients, discover new trade opportunities and to shape the future of your business.



FRESH PRODUCE INDIA 21-22 MARCH 2024 · MUMBAI freshproduceindia.com



FRUITNET GRAPE CONGRESS 4 JULY 2024 · BARI grapecongress.com

ASIAFRUIT CONGRESS

asiafruitcongress.com



GLOBAL TOMATO CONGRESS 14-15 MAY 2024 · THE HAGUE globaltomatocongress.com



EUROPEAN SUSTAINABILITY FORUM 11-12 JUNE 2024 · BONN





SIAEDIII

CONGRES

DEUTSCHE OBST & GEMÜSE KONGRESS 23-24 SEPTEMBER 2024 · DÜSSELDORF dogkongress.de

4-6 SEPTEMBER 2024 · HONG KONG



FRUITNET CITRUS CONGRESS 5-6 NOVEMBER 2024 · VALENCIA citruscongress.com

OFFICIAL COOPERATION PARTNER



FRUIT LOGISTICA 7-9 FEBRUARY 2024 · BERLIN



ASIA FRUIT LOGISTICA 4-6 SEPTEMBER 2024 · HONG KONG

# FRESH PRODUCE JOURNAL SUBSCRIPTIONS

CONTACT subscriptions@fruitnet.com



Ten print editions of Fresh Produce Journal, plus seven Fresh Focus specials

Digital editions to download on day of publication

Full online archive of previous digital editions

Fresh Produce Journal email newsletter

#### **DIGITAL** 12 months £100 / 6 months £50

Ten digital editions of Fresh Produce Journal, plus seven Fresh Focus specials

Digital editions to download on day of publication

Full online archive of previous digital editions

Fresh Produce Journal email newsletter



Same benefits as Print & Digital package Bespoke packages available for team or company Volume discounts for three or more subscribers

Personalised account management



Download the free FPJ app!





### **EDITORIAL**



FRED SEARLE EDITOR fred@fruitnet.com +44 20 7501 0301 in fredfruitnet



#### LUISA CHESHIRE SENIOR REPORTER luisa@fruitnet.com +44 20 7501 3729 in luisafruitnet



MICHAEL BARKER CONTRIBUTING EDITOR michael@fpj.co.uk +44 20 7501 3702 in michaelbarker

MIKE KNOWLES MANAGING DIRECTOR michael@fruitnet.com +44 20 7501 3702 in mikefruitnet



MAXWELL MANAGING EDITOR maura@fruitnet.com +44 20 7501 3706 in maurafruitnet

MAURA

CARL COLLEN ASSOCIATE EDITOR carl@fruitnet.com +44 20 7501 3703



#### TOM JOYCE SENIOR REPORTER tom@fruitnet.com +44 20 7501 3704 in tomfruitnet

### **ADVERTISING**



GULAY CETIN ADVERTISNG MANAGER gulay@fpj.co.uk +44 7960 875 762



LUCY KYRIACOU ACCOUNT EXECUTIVE lucy@fpj.co.uk +44 20 7501 0308

AGENTS CRISTINA DELOF MOROCCO, FRANCE & TUNISIA cristina@fruitnet.com +34 93 000 57 54

GIORDANO GIARDI ITALY giordano@fruitnet.com +39 059 786 3839

JEFF LONG US & CANADA jeff@fruitnet.com +1 805 448 8027

FRED MEINTJES SOUTH AFRICA fredomeintjes@gmail.com +27 28 754 1418

KATE RICHES ASIA-PACIFIC kate@fruitnet.com +61 3 9040 1601

### MANAGEMENT



CHRIS WHITE MD, FRUITNET chris@fruitnet.com +44 20 7501 3710 in chrisfruitnet



NIGGEMANN COMMERCIAL DIRECTOR un@fructhandel.de +49 211 99 10 425

#### DESIGN & PRODUCTION SIMON SPRECKLEY

ULRIKE

DESIGN MANAGER simon@fruitnet.com +44 20 7501 3713

# EVENTS & MARKETING

HEAD OF EVENTS & MARKETING laura@fruitnet.com +44 20 7501 3720

#### ACCOUNTS TRACEY HAINES

ACCOUNTS RECEIVABLE tracey@fruitnet.com +44 20 7501 3717

SUBSCRIPTIONS CONTACT

subscriptions@fruitnet.com +44 20 7501 0311