PRODUCE PLUS MEDIAKIT 2026

fruitnet.com/produceplus

PRODUCE PLUS READERSHIP

CONTACTeditorial@fruitnet.com



Produce Plus is the magazine for fresh fruit and vegetable marketing in Australia and New Zealand.

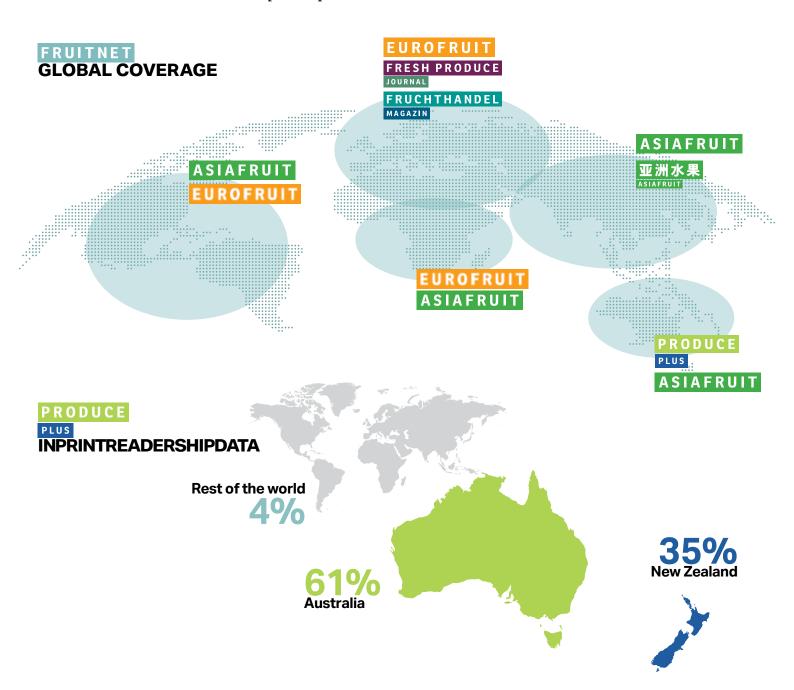
Distributed quarterly to leading growers, distributors, wholesalers, marketers, importers, retailers and industry groups, *Produce Plus* reaches fresh produce professionals throughout the entire value chain, providing indepth analysis, information and

photo features on all the latest innovations and ideas in the fresh produce market.

Produce Plus is published four times a year, in print and online. Breaking news is published on our website daily and our newsletter highlights must-read stories once a month.

LIAM O'CALLAGHAN

EDITOR, PRODUCE PLUS



PRODUCE PLUS ABOUT US

editorial@fruitnet.com

Fresh ideas. Fresh insights.

Produce Plus is the magazine for fresh fruit and vegetable marketing in Australia and New Zealand.

Distributed quarterly to leading growers, distributors, wholesalers, marketers, importers, retailers and industry groups, *Produce Plus* reaches fresh produce professionals throughout the entire value chain, providing in-depth analysis, information and photo features on all the latest innovations and ideas in the fresh produce market.

Produce Plus is published four times a year, in print and online.



Produce Plus Monthly Newsletter and online news

Follow quality news and information online 24/7 at fruitnet.com/produceplus, covering the latest updates from Australia and New Zealand's fresh fruit and vegetable industry.

Additionally, the *Produce Plus* monthly newsletter delivers a round-up of the top stories to subscribers inboxes every month. Sign up at: fruitnet.com/produceplus

More information at fruitnet.com/produce-plus



Marketer of the Year Award

Presented by *Produce Plus* and IFPA Australia-New Zealand, the Marketer of the Year Award (MOYA) recognises outstanding achievement in the marketing of fresh fruit, vegetables and flowers in Australia and New Zealand.

MOYA is presented at Hort Connections, the annual fresh produce conference and trade show. Visit the MOYA website $\underline{\text{HERE}}$.

Nielsen - Produce Plus Top 20

The annual Nielsen-Produce Plus Top 20 supplement analyses the performance of the top fresh fruit and vegetable products in the Australian market. Nielsen Homescan data is used to rank the Top 20 products based on dollar share of total fruit and vegetable sales over a 52 week period.



HORT CONNECTIONS

Grow. Connect. Thrive.

Hort Connections

Produce Plus is an official media partner of Hort Connections, Australasia's largest fresh produce trade show and conference. Produce Plus' Winter edition is distributed at Hort Connections and previews all you need to know about the event. This is the perfect platform to promote your business to visitors.



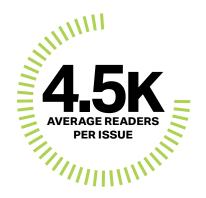


Event media partnership

Produce Plus offers bespoke media partnerships for your fresh fruit and vegetable event. Through a media partnership Produce Plus can deliver comprehensive and extended coverage across our channels to promote your events and provide added value to event attendees with magazine distribution.



editorial@fruitnet.com



PRODUCE PLUS

74,700ANNUAL VISITORS

.....

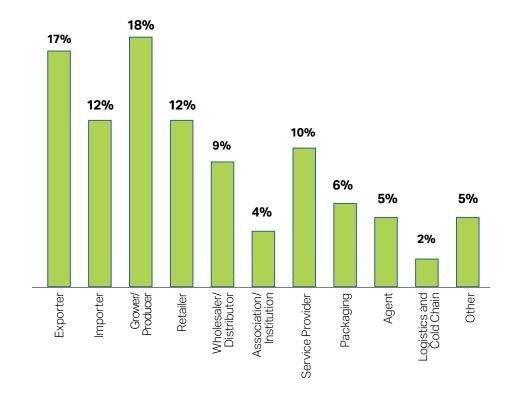
......



13,000
MONTHLY PAGES VISITED

Online data based on 2025 figures. Statistics based on GA4

READERSHIP BY AREA OF BUSINESS



PRODUCE PLUS

EDITORIAL PROGRAMME

CONTACTeditorial@fruitnet.com

MARCH

AUTUMN EDITION

SPECIAL FEATURES

Technology Seeds & Crop Care

PRODUCTS

Apples & Pears Kiwifruit Tomatoes Capsicums Pomegranates Beetroot Persimmons

BOOKING DEADLINE 6 March 2026

EVENT DISTRIBUTION Fresh Produce India

MAY

WINTER EDITION

SPECIAL FEATURES

Marketer of the Year Award Finalist Focus North American Imports Packaging & Grading

PRODUCTS

Citrus Avocados Kiwifruit Nuts & Dried Fruit

BOOKING DEADLINE

1 May 2026

EVENT DISTRIBUTION
Hort Connections
International Fresh Produce Safety
Symposium

AUGUST

SPRING EDITION

SPECIAL FEATURES

Marketer of the Year Award Winner Spotlight Sustainability

PRODUCTS

Bananas Salads & Herbs Asparagus Avocados Mushrooms Berries

BOOKING DEADLINE

3 August 2026

EVENT DISTRIBUTION
Asiafruit Congress & Asia Fruit Logistica

NOVEMBER

SUMMER EDITION

SPECIAL FEATURES

Finance & Insurance E-commerce Protected Cropping Food Safety

PRODUCTS

Stonefruit & Cherries
Table Grapes
US & Egyptian Citrus
Tropical Fruit
Mangoes
Potatoes & Hard Produce
Melons

BOOKING DEADLINE

3 November 2026

EVENT DISTRIBUTION Fruit Logistica

PRODUCE

FRUITNET SPECIALS

CONTACTeditorial@fruitnet.com

MARCH



FRESH FOCUS

DISTRIBUTED AT
• Fruitnet Berry
Congress

BOOKING DEADLINE

9 February 2026

APRIL



FRESH FOCUS

DISTRIBUTED AT

• Macfrut

BOOKING DEADLINE

13 March 2026

JUNE

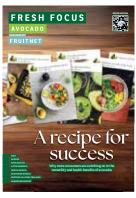


FRESH FOCUS
PACKAGING & TECHNOLOGY

DISTRIBUTED AT • Greentech

BOOKING DEADLINE **5 May 2026**

JULY



FRESH FOCUS

DISTRIBUTED AT

• Fruitnet Tropicals Congress

BOOKING DEADLINE

11 June 2026

AUGUST



FRESH FOCUS
APPLE & PEAR

DISTRIBUTED AT

- Prognosfruit
- Fruit Attraction
- Interpoma

BOOKING DEADLINE **2 July 2026**

OCTOBER



FRESH FOCUS

DISTRIBUTED AT

 Fruitnet Grape Congress

BOOKING DEADLINE **21 August 2026**

NOVEMBER



FRESH FOCUS

DISTRIBUTED AT

• Fruitnet Tomato Congress

BOOKING DEADLINE

2 October 2026

NOVEMBER



FRESH FOCUS

DISTRIBUTED AT

• Fresh Produce India • Asia Fruit Logistica

BOOKING DEADLINE

9 October 2026

DECEMBER



CITRUS

DISTRIBUTED AT

• Fruitnet Citrus Congress

BOOKING DEADLINE
30 October 2026

TARGETED DISTRIBUTION

Produce Plus's series of annual Fresh Focus specials focuses attention on specific product categories, countries, or themes. These publications offer a valuable opportunity to position your brand as a leader in those specific areas, and to be seen by a targeted audience of industry decision-makers.

PRODUCE

PLUS

PRINT ADVERTISING

CONTACTadvertising@fruitnet.com

Premium positions

Back cover A\$3.700

Inside front cover A\$3.600

Inside back cover A\$3,070

Front section A\$3.250

first 15 pages of magazine)

Discounts

Two or more adverts 10%
Four or more adverts 15%
(Applied to adverts within 12-month period)

Agencies

UK agency 10% commission
Other agency 15% commission

HOW TO SUPPLY YOUR ARTWORK

Please supply artwork as one of following:

- 1. Print-ready PDF
- 2. InDesign or Illustrator CC2025 or earlier:
 - All fonts must be supplied/outlined
 - Images must be 300 DPI in CMYK
- 3. Photoshop CC2025 or earlier:
 - Saved as JPG, TIFF or EPS (CMYK only)
 - Minimum 300 DPI

How to send artwork:

- » To design@fruitnet.com (max 25MB)
- » Via WeTransfer.com (larger files)

FULL PAGE A\$2,800



— 210mm x 297mm plus 3mm bleed Logos and text must be at least 8mm from edge of page

PRODUCE PLUS APP

Your advert will also appear on the Produce Plus app



and online https://desktop.eurofruitmagazine.com/

DOUBLE PAGE SPREAD A\$4,750

HALF PAGE SPREAD A\$2,970



— 420mm x 297mm plus 3mm bleed Logos and text must be at least 8mm from edge of page



— 420mm x 144mm plus 3mm bleed Logos and text must be at least 8mm from edge of page

HALF PAGE A\$1,610



Horizontal

— 171mm x 127mm

Horizontal with bleed — 210mm x 143mm plus 3mm bleed

Logos and text must

Logos and text must be at least 8mm from edge of page



Vertical

— 71mm x 256mm

Vertical with bleed

— 88mm x 297mm plus 3mm bleed

Logos and text must be at least 8mm from edge of page

THIRD PAGE A\$1.200



Horizontal

— 171mm x 83mm

Horizontal with bleed — 210mm x 99mm

Logos and text must be at least 8mm from edge of page



Vertical

— 46mm x 256mm

Vertical with bleed

— 63mm x 297mm

Logos and text must be at least 8mm from edge of page

QUARTER PAGE A\$935



Horizontal

— 171mm x 61mm

Logos and text must be at least 8mm from edge of page



Vertical

— 71mm x 127mm

Logos and text must be at least 8mm from edge of page

PRODUCE PLUS

CREATIVE MARKETING

CONTACTadvertising@fruitnet.com

BOUND-IN BOOKMARK A\$4,310



BOUND-IN CARD A\$4,700

TWO PAGES OF ADVERTISEMENT FRONT AND REVERSE, PRINTED ON THICKER PAPER



BELLY WRAP

Standard **A\$5,690** Creative **A\$5,950**



FOLD-OUT COVER A\$5,500

THREE PAGES OF ADVERTISEMENT



ADVERTORIALS

Full page **A\$2,800**



Double-page spread A\$4,750



^{*}Advertorial copywriting incurs 25 per cent extra charge. Copy translation incurs 10 per cent extra charge.

PRODUCE PLUS

ONLINE ADVERTISING

CONTACTadvertising@fruitnet.com

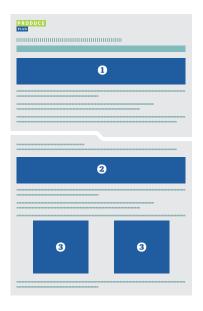


STANDARD DISPLAY PRODUCEPLUS.COM

FORMAT	DESKTOP	MOBILE	WEEK (A\$)	MONTH (A\$)
Super banner 0	1180x130	370x140	675	2,700
Central banner 2	1180x130	370x140	400	1,600
Large side banner 🕄	375x440	375x440	400	1,600
Small side banner 4	375x225	375x225	300	1,200
Video banner	375x225	375x225	500	2,000
Advertorial – up to 500 words plus 2 images*				1,100

+9,000

.....



PRODUCE PLUS NEWSLETTER

FORMAT	DESKTOP	RATE(AŞ)
Super Banner 1	600x120	600
Central Banner 2	468x200	470
Side banner 3	240x400	400
Advertorial – up to 500words	plus 2 images	
Web site and newsletter placem	ent*	1,300

6,000NEWSLETTERSUBSCRIBERS

^{*} A\$200 for a video and/or an advertorial of 500+ words.



THE FRESH IDEAS SHOW Starting from €1500

Every episode of The Fresh Ideas Show dives deep into the trends, technologies, and game-changing strategies that will shape the future of fresh produce. With a global audience of business leaders, retailers, suppliers, and marketers, Fruitnet's new video podcast is a brilliant opportunity for your brand to be seen and heard.

Targeted message Connect with decision-makers in the fresh produce business. Great company Align your business with smart, forward-looking conversations. Authentic voices Adverts delivered by our presenters build trust and credibility. Multi-channel reach Benefit from promotion via newsletters and social media. Industry support Help to maintain a vital media platform for the produce business.



More info at https://www.fruitnet.com/freshideas

THE FPJ PODCAST Starting from £500

Every episode of The Fresh Produce Journal Podcast brings you insider analysis, news and views on all the top issues for the UK fresh produce industry. With a UK specific audience of business leaders, retailers, suppliers, and marketers, FPJ's new podcast is a novel opportunity for your brand to be seen and heard within the burgeoning audio digital space.

Each month, host Nina Pullman is joined by one of her FPJ colleagues for a topical, lively conversation about the big stories affecting the business and long-term trends. Plus, expect exclusive interviews with high profile guests and on-the-ground reporting from Fruitnet's team of journalists.





FRUITBOX Starting from €500

The world's fresh produce business leaders in conversation with Chris White. Fifteen minutes of one-to-one conversation about business ideas and insights, and much more in the world of fresh fruit and vegetables.

New episodes are uploaded regularly to Fruitnet.com as well as on every major podcast platform including Spotify, Anchor, Soundcloud, etc. and promoted to Chris White's social media followers.

More info at https://www.fruitnet.com/fruitbox





advertising@fruitnet.com

DISPLAY

MAGAZINE RATE (A\$) Double page spread 4,750 3,700 Back cover Inside front cover 3,600 Full page in first third 3,250 Inside back cover 3,070 Half page spread 2,970 Full page 2,800 Half page 1,610 Third page 1,200 Quarter page 935 PRINT MARKETING Magazine insert 3,000 2,800 Full page advertorial 4,750 DPS advertorial Belly wrap – standard 5,690 Belly wrap - to page 5,950 Bound-in bookmark from 4,310 Bound-in card from 4,700 Fold-out cover from 5,500

Display advertisements ap	ppear in	our
print and digital editions		

DIGITAL

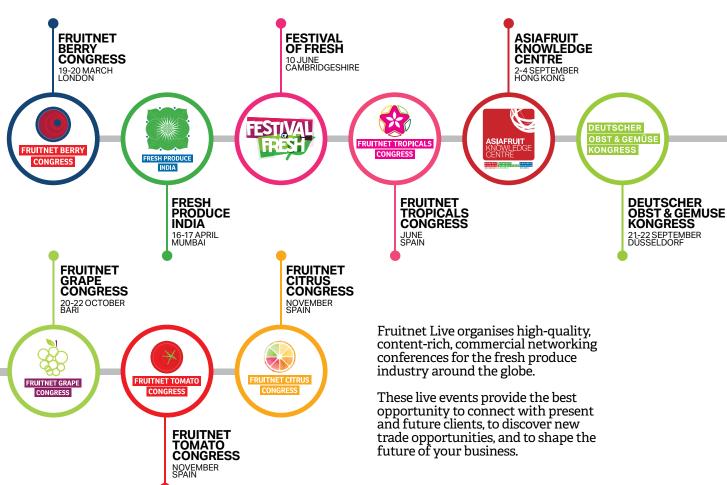
THE FRESH IDEAS SHO Title sponsor		RATE (€) n 5,000	PRODUCE Super ba
Brand sponsor	fron	n 3,000	Central b
Video advert	fron	n 1,500	Side bar
			Advertor
FRUITBOX			
Title sponsor		POA	VIDEO CO
Episode partner	fron	n 4,950	Microsite
Episode sponsor	fron	n 3,000	plus conte
			Video se
THE FPJ PODCAST	RAT	TE (GBP)	Video ep
Platinum sponsor	fron	n 2,000	Video ba
Gold sponsor	fror	n 1,500	Fruitnet F
Silver sponsor	fron	n 1,000	
Bronze sponsor	fro	om 500	AGENCY (
			UK agen
WEBSITE (A\$)	WEEK 1	MONTH	Other ag
Super banner	675	2,700	
Central banner	400	1,600	DISCOUN
Large side banner	400	1,600	2+
Small side banner	300	1,200	4+
News sponsor	500	2,000	6+
Advertorial		1,100	8+
			10+

PRODUCE PLUS NEWSLET	TER R	ATE (A\$)
Super banner		600
Central banner		470
Side banner		400
Advertorial		1,300
VIDEO CONTENT		
Microsite sponsor	from	12,000
plus content, min 3mo		
Video series sponsor		POA
Video episode sponso	or	5,500
Video banner	450	1,800
Fruitnet Presents		5,500
AGENCY COMMISSION		%
UK agency		10
Other agency		15
DISCOUNTS		%
2+		5
4+		10

15 20 25







ORGANISING EVENTS SINCE 1970

- AMSTERDAM
- BANGKOK
- BANGALORE
- P BARCELONA
- P BEIJING
- P BERLIN
- P BIRMINGHAM
- P BOGOTÁ
- P BUENOS AIRES
- BUDAPEST
- BRUSSELS
- P CAIRO

- ↑ CAPE TOWN
- ₱ CHENGDU
- P DELHI
- P DUBAI
- P DÜSSELDORF
- ₱ HAMBURG
- HANGZHOU
- P HO CHI MINH CITY
- HYDERABAD
- P LIMA
- P LONDON
- MALAGA

- MELBOURNE
- MONTEVIDEO
- MUMBAI
- MUNICH
- PARIS
- PUNE
- QINGDAO
- ↑ SANTIAGO
- ST PETERSBURG
- VALENCIA
- VENICE
- AND MORE...



OFFICIAL COOPERATION PARTNER



ASIA FRUIT LOGISTICA





PRINT & DIGITAL

12 months A\$88

Four print editions of *Produce Plus*

Digital editions: online access included plus Fresh Focus specials

Monthly Produce Plus newsletter

DIGITAL

12 months A\$70

Four digital copies of *Produce Plus* Magazine

Digital edition: online access included plus Fresh Focus specials

Monthly Produce Plus newsletter

CORPORATE

Prices on request

All the benefits of print & digital

Bespoke packages available for your team or company

Volume discount for 3+ subscribers

Personalised account management

CONTACT

subscriptions@fruitnet.com



Download the free Produceplus app!







EDITORIAL



CIAM
O'CALLAGHAN
EDITOR
liam@fruitnet.com
+61 3 9040 1605
In liamfruitnet



BREE
CAGGIATI
STAFF JOURNALIST
bree@fruitnet.com
+61 3 9040 1606
in breefruitnet

ADVERTISING



KATE
RICHES
SALES DIRECTOR
kate@fruitnet.com
+61 3 9040 1601
katefruitnet



JEFF LONG US & CANADA jeff@fruitnet.com +1 805 966 0815 in jefffruitnet

MANAGEMENT



CHRIS
WHITE
MD, FRUITNET
chris@fruitnet.com
+44 20 7501 3710
chrisfruitnet



ULRIKE NIGGEMANN COMMERCIAL DIRECTOR un@fructhandel.de +49 211 99 10 425



JOHN
HEY
EDITORIAL DIRECTOR
john@fruitnet.com
+61 3 90 4 01602
in johnfruitnet

DESIGN & PRODUCTION

SIMON SPRECKLEY

DESIGN MANAGER simon@fruitnet.com +44 20 7501 3713

QIONG WU

SENIOR GRAPHIC DESIGNER wobo@fruitnet.com +61 03 90401603

EVENTS & MARKETING

LAURA MARTIN NUNEZ

HEAD OF EVENTS & MARKETING laura@fruitnet.com +44 20 7501 3720

ACCOUNTS

GUNAL YILDIZ

FINANCE MANAGER gunal@fruitnet.com +44 20 7501 3717

SUBSCRIPTIONS

CONTACT

subscriptions@fruitnet.com +61 3 9040 1600

AGENTS

FIONA FANG

CHINA fiona@fruitnet.com +86 21 6136 6010 +86 13818299821

ARTUR WISELKA

EUROPE, MIDDLE EAST & AFRICA artur@fruitnet.com +44 20 7501 0309

GIORGIO MANCINO

SENIOR SALES MANAGER giorgio@fruitnet.com +44 20 7501 3716

CARLA BUONO

ITALY carla@ncx.it +39 059 7863830

CRISTINA DELOF

FRANCE, MOROCCO, ALGERIA & TUNISIA cristina@fruitnet.com +34 93 000 57 54

BELÉN BARBINI

SPAIN, LATIN AMERICA & MIDDLE EAST belen@fruitnet.com
Tel. +34 615 051 357

MARÍA DEL MAR VALENZUELA

SPAIN, LATIN AMERICA & MIDDLE EAST maria@fruitnet.com
Tel. +34 671 378 856

GIORDANO GIARDI

ITALY giordano@fruitnet.com +39 059 786 3839

FRED MEINTJES

SOUTH AFRICA fredomeintjes@gmail.com +27 28 754 1418

A whole world of marketing services.

Advertising. Branding & Design.
PR & Communications. Social Media & Digital.
Point of Sale Promotions. Events.
Trade Shows. Trade Marketing. Trade Missions.
Consumer Marketing. Consumer Fun.

And more!



The marketing services agency for the fresh produce world



